



**IEIS**

PHARMACEUTICAL MANUFACTURERS  
ASSOCIATION OF TURKEY

# pharmaceutical manufacturers association of Turkey (ieis)

IEIS was established in 1964 to improve and bolster business conditions of its members and to contribute to the development of healthcare policies in Turkey. It works actively to realize the goal of promoting the global presence of our industry which is strongly focused on the production of higher value-added products, especially biotechnologicals, through extensive R&D activities.



## activities

- Carrying on activities with the mission to make the Turkish pharmaceutical industry a global player and a leading drug manufacturer in the world.
- Enhancing R&D capacity of Turkish pharmaceutical industry.
- Facilitating the functioning of and providing services to the Turkish Pharmaceutical Exporters Platform which was set up to increase the international competitiveness of the industry.
- Compiling and publishing industrial data as well as health statistics.
- Representing the Turkish pharmaceutical industry in international platforms.
- Cooperating with public and academic institutions and other NGOs to support R&D activities in the industry.
- Working towards sustaining high level of ethical standards in the industry.
- Mobilizing and coordinating the industry for providing medicines to domestic and international relief agencies when needed.

# institutions we are affiliated with

- Turkish Confederation of Employer Associations (TISK)
- Turkish Industry and Business Association (TUSIAD)
- Foreign Economic Relations Board (DEIK)
- Medicines for Europe
- Association of the European Self-Medication Industry (AESGP)
- American Turkish Council (ATC)
- US Pharmacopeia
- IEIS is a signatory party to the UN Global Compact

## We represent the industry in

- Social Security Institution (SGK) Medical Economics Evaluation Board
- Ministry of Science, Industry and Technology-R&D Centers Commission
- Union of Chambers and Commodity Exchanges of Turkey (TOBB) Pharmaceutical Industry Assembly



# our members profile

Pharmaceutical production is the main field of activity of IEIS' local and multinational members. We cater to a diverse group of companies with different business interests stretching from the production and imports of originator products to branded generics, active ingredients as well as contract manufacturing.





# office of the general secretariat

IEIS' Head Office is located in Istanbul. It has an office in Ankara, as well.

## **POLICIES AND RESEARCH**

The department supports policy making efforts of the Association by analyzing health policies at home and abroad. It gathers domestic and international health care and pharmaceutical data from various sources and puts together value-added analysis in the form of reports and presentations.

## **REGULATORY AND LEGAL AFFAIRS**

Rules and regulations pertaining to areas such as registration, pricing, reimbursement, promotion, intellectual property rights fall into the responsibility of this department. It's activities include the supervision of various working groups as well as the production of position papers.

## **CORPORATE COMMUNICATIONS**

The department manages the relations with members, media and other stake holders through strategic communication. It is responsible of running the association's website as well.

## **INDUSTRIAL AFFAIRS**

It is responsible for overseeing the relations with domestic and international affiliations of the association. The department also coordinates and supervises the activities of the Turkish Pharmaceutical Exporters Platform. Industrial topics such as manufacturing, R&D and biotechnology also fall into the scope of this department.

## **ANKARA OFFICE**

The representative office in Ankara is regularly in touch with public authorities and serves as a valuable bridge between the industry and policy-makers. It also represents the association on various public platforms.

# our working groups

Formed by the representatives of IEIS member companies, our working groups operate on many fields such as;

- Biopharmaceuticals
- Corporate Communications
- Environment and Health and Safety at Work
- Government Relations
- Intellectual Property Rights
- Law
- Manufacturing
- OTC
- Pharmacovigilance
- Pricing and Reimbursement
- Promotion
- R&D
- Registration
- Quality Assurance
- Taxation



## supervisory board for code of promotion

In addition to the regulations of the Ministry of Health for promotional activities, IEIS has been implementing its own guideline since 1990. Prepared for the purpose of establishing a self-regulatory mechanism among its members, the guideline enables the supervision of such activities through a Supervisory Board.

# Turkish pharmaceutical exporters platform



Turkish Pharmaceutical Exporters Platform was established to promote the industry's high standards and increase its competitiveness to make it a leading exporter in the global market.

Its main activities are as follows:

- Developing policies and strategies to increase exports of the Turkish pharmaceutical industry,
- Organizing and participating in events and trade missions in target markets to promote the Turkish pharmaceutical industry,
- Networking between the Platform members and foreign drug authorities to facilitate certification of production plants and to overcome regulatory issues,
- Conducting research to determine strategies for target markets,
- Sustaining a continuous dialogue with Turkish authorities to maintain their strategic support to the Platform's activities.

[www.trpharmaexporters.org.tr](http://www.trpharmaexporters.org.tr)

# ieis members

Abbott Laboratuvarları İthalat İhracat ve Tic. Ltd. Şti.

Abdi İbrahim İlaç San. ve Tic. A.Ş.

Adeka İlaç San. ve Tic. A.Ş.

Ali Raif İlaç San. A.Ş.

Allergan İlaçları Tic. A.Ş.

Aroma İlaç San. Ltd. Şti.

Arven İlaç San. ve Tic. A.Ş.

Avicenna Farma Dış Tic. ve Pazarlama A.Ş.

Berko İlaç ve Kimya San. A.Ş.

Bilim İlaç San. ve Tic. A.Ş.

Biofarma İlaç San. ve Tic. A.Ş.

Bristol-Myers Squibb İlaçları Inc.

Centurion Pharma İlaç San. ve Tic. Ltd. Şti.

Daiichi-Sankyo İlaç Tic. Ltd. Şti.

Dem İlaç San. ve Tic. A.Ş.

DG Farma İlaç San. ve Tic. A.Ş.

Drogsan İlaçları San. ve Tic. A.Ş.

Eczacıbaşı Monrol Nükleer Ürünler San. ve Tic. A.Ş.

EİP Eczacıbaşı İlaç Pazarlama A.Ş.

Ekin Kimya Tic. A.Ş.

Exeltis İlaç San. ve Tic. Ltd. Şti.

Farma-Tek İlaç San. ve Tic. A.Ş.

Fresenius Medikal Hizmetler A.Ş.

Generica İlaç San. ve Tic. A.Ş.

Gilead Sciences İlaç Tic. Ltd. Şti.

Gripin İlaç A.Ş.



İdol İlaç Dolum San. ve Tic. A.Ş.  
İlko İlaç San. ve Tic. A.Ş.  
Kansuk Laboratuvarı San. ve Tic. A.Ş.  
Keymen İlaç San. ve Tic. A.Ş.  
Kurtsan İlaçları A.Ş.  
Liba Laboratuvarları A.Ş.  
Nobel İlaç San. ve Tic. A.Ş.  
Novagenix Bio Analitik İlaç Ar-Ge A.Ş.  
Numil Gıda Ürünleri San. ve Tic. A.Ş.  
Opakim Tıbbi Ürünler San. ve Tic. A.Ş.  
Orva İlaç San. ve Tic. A.Ş.  
Pensa İlaç San. ve Tic. A.Ş.  
Pharmactive İlaç San. ve Tic. A.Ş.  
Polifarma İlaç San. ve Tic. A.Ş.  
Recordati İlaç San. ve Tic. A.Ş.  
RSY & İlsan İlaç ve Hammaddeleri San. ve Tic. A.Ş.  
Say İlaç San. ve Tic. Ltd. Şti.  
Takeda İlaç Sağlık San. Tic. Ltd. Şti.  
Teva İlaçları San. ve Tic. A.Ş.  
Tripharma İlaç San. ve Tic. A.Ş.  
Turgut İlaçları A.Ş.  
Tüm Ekip İlaç A.Ş.  
Vem İlaç San. ve Tic. A.Ş.  
World Medicine İlaç San. ve Tic. A.Ş.  
Yeni Kimya San. ve Tic. A.Ş.  
Zentiva Sağlık Ürünleri San. ve Tic. A.Ş.





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